

PREPARED
FOR



Quick
conversations.
Big savings.



A simple SMSF loan review isn't just a refinance opportunity. It's a chance to deliver real value to your clients.

By helping them access a more competitive rate, you could uncover significant long-term savings while reinforcing the trusted relationship you've built beyond settlement.

And with **EasyRefi** rates from **6.94% p.a.**, those savings can add up quickly!

The numbers

On a \$600,000 SMSF loan, reducing the rate from 10.20% p.a. to 6.94% p.a. could save approximately:

\$19,560 per year in interest, or \$1,630 per month in interest.

Put another way, on a \$600,000 loan, every 1% reduction in interest rate can mean around **\$6,000 per year** in savings.

That's real money staying in your client's super fund and working towards their retirement goals.

And with our fast, straightforward EasyRefi process, helping your clients unlock those savings could be easier than you think.



Want to know more?

For more information on the recent updates we've made to our rates, products and policies, and for all the T&Cs, reach out to your local **RedZed BDM**.