



Some of the biggest SMSF savings opportunities are hiding in plain sight. Loans that were competitive when they settled may not be competitive today. That's why a quick rate review can be one of the simplest ways to add value for your clients. With **EasyRefi rates from 6.94% p.a.**, you could help them keep more money where it belongs: in their super.

Why have the conversation? A rate review could help your clients:

- Reduce borrowing costs
- Improve SMSF cash flow
- Keep more money invested for retirement
- Feel confident they're still on a competitive rate

Why EasyRefi?

We've made refinancing SMSF loans *easier*

- No servicing requirements
- Clients don't need to contribute funds, with eligible costs able to be waived or added to the loan
- Can rely on previous legal advice

They're busy. The loan's ticking along. Life gets in the way... so we've made refinancing as easy as possible!

With significant savings potentially up for grabs, it's a conversation worth having. That's your cue.



Want to know more?

For more information on the recent updates we've made to our rates, products and policies, and for all the T&Cs, reach out to your local [RedZed BDM](#).