Howden Private Clients

Money Quest Group
Training Guide

HOWDEN

Howden Private Clients

Wealth protection redefined

At Howden Private Clients, we specialise in understanding the distinctive needs of high net worth and ultra-high net worth individuals and families.

Our commitment extends beyond conventional insurance, offering a tailored suite of private client products designed to safeguard client's exceptional lifestyle and assets.

Howden are here to support your High Net Worth and Ultra High Net Worth clients with all their personal insurance needs.

An enhanced personal insurance offering

We understand the unique risk profiles of high net worth and ultra-high net worth individuals and families.

01

A concierge style service, designed around your clients' needs. We are dedicated to building long-term, personal relationships as their trusted insurance advisor.

02

Tailored insurance products and risk solutions specifically crafted to protect the assets of high net worth and ultra-high net worth.

03

In-house claims specialists experienced in ensuring prompt and efficient claim settlements.

04

Access to additional support services such as property appraisals and valuations.

What does the Howden Private Client experience look like?

Insurance Health Check

A no-cost and no-obligation comprehensive review of your existing personal insurance arrangements.

Property appraisals

Property surveys and client appraisals to support clients in insuring for an accurate building rebuilt or high value item replacement value sum insured.

Valuations

Valuation services for your fine art and valuables including jewellery, watches, and wine and all other high value collections.

Access to a range of third-party services

Home & Personal Security, Safes and Vaults, Water Leak Prevention, Cyber Protection, Transportation & Storage.

How to identify the suitable client insurance solution

Insurable asset	Howden minimum sums insured
Residential property	$3,000,000 & above rebuild (or property value 5m Upwards).
Contents	$500,000 & above replacement value
Collections (including artwork, antiques, jewellery, wine, watches and all other high value items)	All collections
Investment Property	$500,000 and or $50,000 Contents
Holiday home	$500,000 and or $50,000 Contents
Luxury vehicle	$200,000
Classic Vehicle	$200,000
Motor vehicle	$200,000
Yacht	$500,000

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How can you support clients?

We share the common goal of protecting your clients' physical assets and safeguarding them from financial loss.

Inform your clients about how Howden can support them with all their personal insurance needs.

Gain their **consent** to be contacted by the Howden Private Client team.

Introduce your client to Howden by sharing their contact details and preferred method of communication with Howden Private Client.

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It is important you adhere to the following

- Meet Anti Hawking Guidelines
- Provide customers with only Howden-prepared or approved information regarding the insurance.
- Do not amend in any way material provided to you by Howden relating to any Insurance product
- Do not provide any general or personal advice in respect of the insurance products
- Do not provide any recommendations, representations, opinions or advice about the insurance products

Howden Private Clients

Information required

I am interested in the following

- Home & Contents Insurance
- Landlords Insurance
- Prestige Motor Insurance
- Classic or Vintage Motor Insurance
- Collections coverage (eg: jewellery, wine, antiques)
- Fine Art & Specie coverage
- Pleasurecraft Insurance
- Other personal insurance needs

Contact details

First Name *

Surname *

Contact Number *

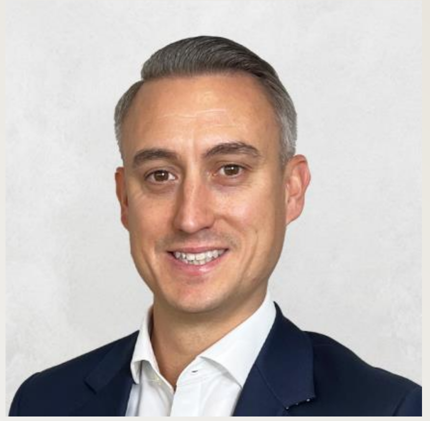
Email *

Preferred time to be contacted*

Money Quest Group broker name

Get to know the team

Howden's experienced and dedicated broking and claims team are available to support your clients with all their insurance needs.



Thomas Wright

Business Development Leader, Private Clients

Thomas Wright brings over 12 years of extensive broking experience to our team. His dedication lies in ensuring that clients receive the highest level of protection for their personal assets, backed by a wealth of knowledge having worked in major broking firms in both London and Sydney..

Jon Angel

Senior Associate, Private Clients

Jon is a trusted Private client Insurance broker specializing in bespoke insurance solutions for high-net-worth individuals and families. With extensive experience in personal risk management, he provides tailored protection for valuable assets such as luxury homes, fine art, collectibles, prestige vehicles, and personal liability exposures. Jon works closely with clients, advisors, and insurers to design comprehensive coverage that reflect unique lifestyles and priorities. By combining industry expertise with a commitment to service excellence.

howdeninsurance.com.au

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